

**ALBUQUERQUE INTERNATIONAL SUNPORT**

Food Concessions  
Market Share and Change Over Prior Year / Month  
Fiscal Year 2021

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr
Fresquez (2011 contract)	Tia Juanitas	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Keva Juice	Revenues	-	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37,152.05	\$ 43,750.05		\$ 80,902.10		
		Amount Due	-	-	-	-	-	-	-	-	-	4,086.73	4,812.51		8,899.24		
Rio Grande Brew Pub & Grill	Revenues	\$ 39,610.29	\$ 8,407.12	\$ 122,248.33	\$ 150,735.18	\$ 57,664.43	\$ -	\$ -	\$ -	\$ 47,568.89	\$ 168,164.30	\$ 207,464.10		\$ 801,862.64			
	Amount Due	5,607.51	1,169.81	17,455.29	21,493.69	8,329.99	-	-	-	6,898.35	24,007.37	29,619.28		114,581.29			
<b>Fresquez '11 - Gross Revenue Sum</b>			\$ 39,610.29	\$ 8,407.12	\$ 122,248.33	\$ 150,735.18	\$ 57,664.43	\$ -	\$ -	\$ 47,568.89	\$ 205,316.35	\$ 251,214.15	\$ -	\$ -	\$ 882,764.74	27.72%	-79.82%
<b>Fresquez '11 - Amount Due Sum</b>			5,607.51	1,169.81	17,455.29	21,493.69	8,329.99	-	-	6,898.35	28,094.10	34,431.78	-	-	\$ 123,480.52		
Fresquez (2008 contract)	Panda Express	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Schlotzsky's	Revenues	-	-	-	-	-	-	-	-	-	-	-		-		
		Amount Due	-	-	-	-	-	-	-	-	-	-	-		-		
	Route 66	Revenues	\$ 6,286.64	\$ 1,001.00	\$ 27,618.93	\$ 29,881.96	\$ 10,450.95	\$ -	\$ -	\$ -	\$ 17,858.89	\$ 29,346.10	\$ 45,085.20		\$ 197,411.63		
		Amount Due	1,035.98	160.04	4,580.43	4,981.82	1,748.17	-	-	-	2,960.71	4,858.01	7,410.10		27,735.26		
	Snack Attack	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
	Watch	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
	La Trattoria	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -		
	Comida Buena	Revenues	\$ 98,972.27	\$ 103,498.34	\$ 87,684.79	\$ 105,642.66	\$ 84,586.89	\$ 123,630.03	\$ 118,074.09	\$ 111,225.87	\$ 148,179.45	\$ 164,213.23		\$ 1,145,707.62			
		Amount Due	10,886.95	11,384.82	9,645.33	11,620.69	9,304.56	13,599.30	12,988.15	12,234.85	16,299.74	18,063.46		126,027.85			
Baskin Robins	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -			
	Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -			
Tia Juanitas Pronto	Revenues	\$ 20,676.15	\$ 39,084.42	\$ 37,045.01	\$ 45,714.42	\$ 42,607.16	\$ 50,206.59	\$ 40,501.29	\$ 36,734.16	\$ 52,102.96	\$ 62,801.78		\$ 427,473.94				
	Amount Due	2,274.38	4,299.29	4,074.95	5,028.59	4,686.79	5,522.72	4,455.14	4,040.76	5,731.33	6,908.20		47,022.15				
Vending machine	Revenues	\$ 2,255.47	\$ 1,116.57	\$ 1,679.12	\$ 2,154.67	\$ 1,873.60	\$ 2,905.33	\$ 2,086.05	\$ 3,749.16	\$ 3,645.60	\$ 6,320.95		\$ 27,786.52				
	Amount Due	225.55	111.66	167.91	215.47	187.36	290.53	208.61	374.92	364.56	632.10		2,778.67				
<b>Fresquez '08 - Gross Revenue Sum</b>			\$ 128,190.53	\$ 144,700.33	\$ 154,027.85	\$ 183,393.71	\$ 139,518.60	\$ 176,741.95	\$ 160,661.43	\$ 169,568.08	\$ 233,274.11	\$ 278,421.16	\$ -	\$ -	\$ 1,768,497.75	55.53%	-72.40%
<b>Fresquez '08 - Amount Due Sum</b>			14,422.86	15,955.80	18,468.62	21,846.56	15,926.87	19,412.56	17,651.90	19,611.23	27,253.63	33,013.85	-	-	\$ 203,563.88		
Black Mesa	Main Bakery	Revenues	\$ 612.26	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,796.49	\$ 8,741.24		\$ 15,149.99			
		Amount Due	67.35	-	-	-	-	-	-	-	637.61	961.54		1,666.50			
	Concourse A	Revenues	\$ 72,296.23	\$ 81,789.39	\$ 80,976.39	\$ 78,919.95	\$ 56,278.40	\$ 13,335.81	-	12,811.21	\$ 53,925.55	\$ 66,425.03		\$ 516,757.96			
		Amount Due	7,952.59	8,996.83	8,907.40	8,681.19	6,190.62	1,466.94	-	1,409.23	5,931.81	7,306.75		56,843.36			
	Vending machines	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ -			
	Catering	Revenues	-	-	-	-	-	-	-	-	675.00	600.00		1,950.00			
		Amount Due	-	-	-	-	-	-	-	-	66.83	59.40		126.23			
Ice Delivery	Revenues	\$ 480.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		\$ 480.00				
	Amount Due	52.80	-	-	-	-	-	-	-	-	-		52.80				
<b>Black Mesa - Gross Revenue Sum</b>			\$ 73,388.49	\$ 81,789.39	\$ 80,976.39	\$ 78,919.95	\$ 56,278.40	\$ 13,335.81	\$ -	\$ 12,811.21	\$ 60,397.04	\$ 75,766.27	\$ -	\$ -	\$ 533,662.95	16.76%	-77.04%
<b>Black Mesa - Amount Due Sum</b>			8,072.73	8,996.83	8,907.40	8,681.19	6,190.62	1,466.94	-	1,409.23	6,636.25	8,327.69	-	-	\$ 58,688.88		
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 241,189.31	\$ 234,896.84	\$ 357,252.57	\$ 413,048.84	\$ 253,461.43	\$ 190,077.76	\$ 160,661.43	\$ 229,948.18	\$ 498,987.50	\$ 605,401.58	\$ -	\$ -	\$ 3,184,925.44	100.00%	-75.70%
<b>TOTAL SUM OF AMOUNT DUE</b>			28,103.10	26,122.44	44,831.31	52,021.44	30,447.48	20,879.50	17,651.90	27,918.81	61,983.98	75,773.32	-	-	385,733.28		

Change from 2020 - By month	-85.79%	-86.13%	-78.24%	-77.98%	-83.37%	-87.71%	-86.97%	-80.93%	-24.53%	2206.04%	-	-		
Change from 2020 - YTD	-85.79%	-85.96%	-83.44%	-81.96%	-82.21%	-83.07%	-83.50%	-83.25%	-80.28%	-75.70%	-	-		
Change from 2019 - By month	-85.74%	-86.12%	-77.29%	-77.03%	-82.84%	-86.64%	-86.31%	-80.18%	-65.64%	-57.60%	-	-		
Change from 2019 - YTD	-85.74%	-85.93%	-83.19%	-81.55%	-81.78%	-82.50%	-82.91%	-82.65%	-80.81%	-78.58%	-	-		

Reconciled with ABRM 5/26/2021 - RV