

**ALBUQUERQUE INTERNATIONAL SUNPORT**

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2022

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
Fresquez (2011 contract)	Tia Juanitas	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -								\$ -			
		Amount Due	-	-	-	-										-		
	Keva Juice	Revenues	64,829.20	56,904.73	56,904.73	71,787.40	65,550.03									315,976.09		
		Amount Due	7,131.21	6,259.52	6,259.52	7,896.61	7,210.50									34,757.36		
	Rio Grande Brew Pub & Grill	Revenues	341,257.87	330,822.01	317,318.98	432,151.78	346,749.21									1,768,299.85		
		Amount Due	47,826.19	47,011.99	45,369.76	61,190.44	49,298.62									250,697.00		
<b>Fresquez '11 - Gross Revenue Sum</b>			\$ 406,087.07	\$ 387,726.74	\$ 374,223.71	\$ 503,939.18	\$ 412,299.24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,084,275.94	35.89%	450.43%	
<b>Fresquez '11 - Amount Due Sum</b>			\$ 54,957.41	\$ 53,271.51	\$ 51,629.28	\$ 69,087.05	\$ 56,509.12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 285,454.37			
Fresquez (2008 contract)	Panda Express	Revenues	\$ -	\$ 37,370.26	\$ 65,584.08	\$ 80,743.35	\$ 71,748.76											
		Amount Due	-	4,110.73	7,214.25	8,881.77	7,892.36											
	Schlotzsky's	Revenues	49,000.45	42,760.95	32,498.51	52,779.75	39,111.15											
		Amount Due	5,390.05	4,703.70	3,574.84	5,805.77	4,302.23											
	Route 66	Revenues	\$ 54,992.03	\$ 57,864.34	\$ 63,167.78	\$ 66,484.01	\$ 56,627.84											
		Amount Due	9,295.34	9,775.87	10,678.47	11,210.71	9,560.54											
	Snack Attack	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -											
		Amount Due	-	-	-	-	-											
	Watch	Revenues	\$ 15,259.82	\$ 10,767.34	\$ 8,997.78	\$ 12,325.53	\$ 8,781.75											
		Amount Due	2,260.69	1,619.31	1,420.17	1,930.67	1,374.16											
	La Trattoria	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -											
		Amount Due	-	-	-	-	-											
	Comida Buena	Revenues	\$ 284,779.57	\$ 290,546.93	\$ 267,177.88	\$ 339,622.82	\$ 274,734.95											
		Amount Due	31,325.75	31,960.16	29,389.57	37,358.51	30,220.84											
	Baskin Robins	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -											
		Amount Due	-	-	-	-	-											
	Tia Juanitas Pronto	Revenues	\$ 99,069.66	\$ 94,213.42	\$ 91,216.82	\$ 113,026.73	\$ 101,042.85											
		Amount Due	10,897.66	10,363.48	10,033.85	12,432.94	11,114.71											
Vending machine	Revenues	\$ 6,500.00	\$ 6,500.00	\$ 3,944.75	\$ 6,220.93	\$ 878.75												
	Amount Due	650.00	650.00	394.48	622.09	87.88												
<b>Fresquez '08 - Gross Revenue Sum</b>			\$ 509,601.55	\$ 540,023.24	\$ 532,587.60	\$ 671,203.12	\$ 552,926.05	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,806,341.56	48.33%	274.26%	
<b>Fresquez '08 - Amount Due Sum</b>			\$ 59,819.49	\$ 63,183.25	\$ 62,705.62	\$ 78,242.46	\$ 64,552.72	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 328,503.55			
Black Mesa	Main Bakery	Revenues	\$ -	\$ -	\$ 11,572.29	\$ 24,465.56	\$ 25,100.04											
		Amount Due	-	-	1,272.95	2,691.21	2,761.00											
	Concourse A	Revenues	\$ 162,750.61	\$ 144,258.66	\$ 138,645.67	\$ 170,223.52	\$ 151,877.54											
		Amount Due	17,902.57	15,868.45	15,251.02	18,724.59	16,706.53											
	Vending machines	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -											
		Amount Due	-	-	-	-	-											
	Catering	Revenues	775.00	28,712.00	14,461.50	22,176.30	17,316.30											
		Amount Due	76.72	2,842.49	1,431.69	2,195.45	1,714.31											
	Ice Delivery	Revenues	\$ -	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00											
		Amount Due	-	110.00	110.00	110.00	110.00											
<b>Black Mesa - Gross Revenue Sum</b>			\$ 163,525.61	\$ 173,970.66	\$ 165,679.46	\$ 217,865.38	\$ 195,293.88	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 916,334.99	15.78%	146.76%	
<b>Black Mesa - Amount Due Sum</b>			\$ 17,979.29	\$ 18,820.94	\$ 18,065.66	\$ 23,721.25	\$ 21,291.85	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 99,878.99			
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 1,079,214.23	\$ 1,101,720.64	\$ 1,072,490.77	\$ 1,393,007.68	\$ 1,160,519.17	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,806,952.49	100.00%	287.17%	
<b>TOTAL SUM OF AMOUNT DUE</b>			\$ 132,756.19	\$ 135,275.71	\$ 132,400.56	\$ 171,050.76	\$ 142,353.69	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 713,836.91			

Change from FY21 - By month  
Change from FY21 - YTD

347.46%	369.02%	200.21%	237.25%	357.87%	-	-	-	-	-	-	-	-	-	-	-	-	-
347.46%	358.10%	290.41%	272.79%	287.17%	-	-	-	-	-	-	-	-	-	-	-	-	-

Change from FY19 - By month  
Change from FY19 - YTD

-36.21%	-34.88%	-31.83%	-22.53%	-21.45%	-	-	-	-	-	-	-	-	-	-	-	-	-
-36.21%	-35.55%	-34.37%	-31.22%	-29.46%	-	-	-	-	-	-	-	-	-	-	-	-	-

Reconciled with ABRM 12/20/2021