

ALBUQUERQUE INTERNATIONAL SUNPORT

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2023

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
Keva Juice		Revenues	\$ 96,733.15	\$ 79,867.16	\$ 82,825.72										\$ 259,426.03			
		Amount Due	\$ 10,640.65	\$ 8,785.39	\$ 9,110.83											\$ 28,536.87		
Rio Grande Brew Pub & Grill		Revenues	\$ 411,864.31	\$ 428,228.20	\$ 457,691.63										\$ 1,297,784.14			
		Amount Due	\$ 57,766.22	\$ 60,153.24	\$ 64,783.04											\$ 182,702.50		
Fresquez '11 - Gross Revenue Sum			\$ 508,597.46	\$ 508,095.36	\$ 540,517.35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,557,210.17	33.61%	33.32%	
Fresquez '11 - Amount Due Sum			\$ 68,406.87	\$ 68,938.63	\$ 73,893.88	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 211,239.38			
Fresquez (2008 contract)	Panda Express	Revenues	\$ 95,734.40	\$ 100,050.03	\$ 110,312.21										\$ 306,096.64			
		Amount Due	\$ 10,530.78	\$ 11,005.50	\$ 12,134.34											\$ 33,670.62		
	Schlotzsky's	Revenues	\$ 66,120.51	\$ 60,470.21	\$ 61,027.07											\$ 187,617.79		
		Amount Due	\$ 7,273.26	\$ 6,651.72	\$ 6,712.98											\$ 20,637.96		
	Route 66	Revenues	\$ 81,492.16	\$ 87,651.23	\$ 98,807.83											\$ 267,951.22		
		Amount Due	\$ 13,803.27	\$ 14,848.51	\$ 16,743.23											\$ 45,395.01		
	Watch	Revenues	\$ 37,604.85	\$ 35,168.39	\$ 36,842.66											\$ 109,615.90		
		Amount Due	\$ 5,912.19	\$ 5,708.57	\$ 6,018.01											\$ 17,638.77		
	La Trattoria	Revenues	\$ 24,451.02	\$ 29,804.70	\$ 37,701.48											\$ 91,957.20		
		Amount Due	\$ 2,689.61	\$ 3,278.52	\$ 4,147.16											\$ 10,115.29		
	Comida Buena	Revenues	\$ 346,714.59	\$ 332,337.78	\$ 339,953.87											\$ 1,019,006.24		
		Amount Due	\$ 38,138.60	\$ 36,557.16	\$ 37,394.93											\$ 112,090.69		
	Tia JuanitasPronto	Revenues	\$ 135,754.39	\$ 123,173.89	\$ 133,446.23											\$ 392,374.51		
		Amount Due	\$ 14,932.98	\$ 13,549.13	\$ 14,679.09											\$ 43,161.20		
	Vending machine	Revenues	\$ 4,348.20	\$ 3,731.71	\$ 3,323.81											\$ 11,403.72		
		Amount Due	\$ 434.82	\$ 373.17	\$ 332.38											\$ 1,140.37		
Fresquez '08 - Gross Revenue Sum			\$ 792,220.12	\$ 772,387.94	\$ 821,415.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,386,023.22	51.51%	50.80%	
Fresquez '08 - Amount Due Sum			\$ 93,715.51	\$ 91,972.28	\$ 98,162.12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 283,849.91			
Black Mesa	Main Bakery	Revenues	\$ 27,843.24	\$ 29,548.52	\$ 29,464.14										\$ 86,855.90			
		Amount Due	\$ 3,062.76	\$ 3,250.34	\$ 3,241.06											\$ 9,554.16		
	Concourse A	Revenues	\$ 183,616.35	\$ 182,088.65	\$ 184,753.12											\$ 550,458.12		
		Amount Due	\$ 20,197.80	\$ 20,029.75	\$ 20,322.84											\$ 60,550.39		
	Vending machines	Revenues	\$ -													\$ -		
		Amount Due	\$ -													\$ -		
	Catering	Revenues	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30											\$ 51,948.90		
		Amount Due	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31											\$ 5,142.93		
	Ice Delivery	Revenues	\$ -													\$ -		
		Amount Due	\$ -													\$ -		
Black Mesa - Gross Revenue Sum			\$ 228,775.89	\$ 228,953.47	\$ 231,533.56	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 689,262.92	14.88%	36.98%	
Black Mesa - Amount Due Sum			\$ 24,974.87	\$ 24,994.40	\$ 25,278.21	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75,247.48			
TOTAL SUM OF GROSS REVENUES			\$ 1,529,593.47	\$ 1,509,436.77	\$ 1,593,466.07	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,632,496.31	100.00%	42.39%	
TOTAL SUM OF AMOUNT DUE			\$ 187,097.25	\$ 185,905.31	\$ 197,334.21	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 570,336.77			

Change from FY22 - By month

41.73% - 37.01% - 48.58% - - - - - - - - - - - - - - - -

Change from FY22 - YTD

41.73% - 39.35% - 42.39% - - - - - - - - - - - - - - - -

Change from FY19 - By month

-9.59% - -10.78% - 1.29% - - - - - - - - - - - - - - - -

Change from FY19 - YTD

-9.59% - -10.19% - -6.54% - - - - - - - - - - - - - - - -

Reconciled with ABRM 10/25/2022 MS