

ALBUQUERQUE INTERNATIONAL SUNPORT

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2023

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr
Keva Juice		Revenues	\$ 96,733.15	\$ 79,867.16	\$ 82,825.72	\$ 88,214.78	\$ 74,764.99	\$ 68,546.84							\$ 490,952.64		
		Amount Due	\$ 10,640.65	\$ 8,785.39	\$ 9,110.83	\$ 9,703.63	\$ 8,224.15	\$ 7,540.15								\$ 54,004.80	
Rio Grande Brew Pub & Grill		Revenues	\$ 411,864.31	\$ 428,228.20	\$ 457,691.63	\$ 500,248.70	\$ 405,039.93	\$ 421,278.19							\$ 2,624,350.96		
		Amount Due	\$ 57,766.22	\$ 60,153.24	\$ 64,783.04	\$ 70,489.71	\$ 57,642.93	\$ 60,049.45								\$ 370,884.59	
Fresquez '11 - Gross Revenue Sum			\$ 508,597.46	\$ 508,095.36	\$ 540,517.35	\$ 588,463.48	\$ 479,804.92	\$ 489,825.03	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,115,303.60	33.25%	25.92%
Fresquez '11 - Amount Due Sum			\$ 68,406.87	\$ 68,938.63	\$ 73,893.88	\$ 80,193.34	\$ 65,867.08	\$ 67,589.60	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 424,889.40		
Fresquez (2008 contract)	Panda Express	Revenues	\$ 95,734.40	\$ 100,050.03	\$ 110,312.21	\$ 129,282.22	\$ 105,717.19	\$ 101,211.24							\$ 642,307.29		
		Amount Due	\$ 10,530.78	\$ 11,005.50	\$ 12,134.34	\$ 14,221.04	\$ 11,628.89	\$ 11,133.24								\$ 70,653.79	
	Schlotzsky's	Revenues	\$ 66,120.51	\$ 60,470.21	\$ 61,027.07	\$ 65,218.23	\$ 53,953.75	\$ 51,651.25							\$ 358,441.02		
		Amount Due	\$ 7,273.26	\$ 6,651.72	\$ 6,712.98	\$ 7,174.01	\$ 5,934.91	\$ 5,681.64								\$ 39,428.52	
	Route 66	Revenues	\$ 81,492.16	\$ 87,651.23	\$ 98,807.83	\$ 100,203.90	\$ 79,380.85	\$ 89,986.75							\$ 537,522.72		
		Amount Due	\$ 13,803.27	\$ 14,848.51	\$ 16,743.23	\$ 16,978.59	\$ 13,445.19	\$ 15,243.00								\$ 91,061.79	
	Watch	Revenues	\$ 37,604.85	\$ 35,168.39	\$ 36,842.66	\$ 40,491.70	\$ 32,674.47	\$ 33,757.01							\$ 216,539.08		
		Amount Due	\$ 5,912.19	\$ 5,708.57	\$ 6,018.01	\$ 6,625.38	\$ 5,304.67	\$ 5,493.38								\$ 35,062.20	
	La Trattoria	Revenues	\$ 24,451.02	\$ 29,804.70	\$ 37,701.48	\$ 46,062.34	\$ 36,465.60	\$ 34,810.61							\$ 209,295.75		
		Amount Due	\$ 2,689.61	\$ 3,278.52	\$ 4,147.16	\$ 5,066.86	\$ 4,011.22	\$ 3,829.17								\$ 23,022.54	
	Comida Buena	Revenues	\$ 346,714.59	\$ 332,337.78	\$ 339,953.87	\$ 398,955.58	\$ 317,213.50	\$ 300,674.41							\$ 2,035,849.73		
		Amount Due	\$ 38,138.60	\$ 36,557.16	\$ 37,394.93	\$ 43,885.11	\$ 34,893.49	\$ 33,074.19								\$ 223,943.48	
	Tia JuanitasPronto	Revenues	\$ 135,754.39	\$ 123,173.89	\$ 133,446.23	\$ 168,352.21	\$ 139,782.44	\$ 140,436.73							\$ 840,945.89		
		Amount Due	\$ 14,932.98	\$ 13,549.13	\$ 14,679.09	\$ 18,518.74	\$ 15,376.07	\$ 15,448.04								\$ 92,504.05	
	Vending machine	Revenues	\$ 4,348.20	\$ 3,731.71	\$ 3,323.81	\$ 1,480.68	\$ 1,522.32	0							\$ 14,406.72		
		Amount Due	\$ 434.82	\$ 373.17	\$ 332.38	\$ 148.07	\$ 152.23	0								\$ 1,440.67	
Fresquez '08 - Gross Revenue Sum			\$ 792,220.12	\$ 772,387.94	\$ 821,415.16	\$ 950,046.86	\$ 766,710.12	\$ 752,528.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,855,308.20	51.81%	45.07%
Fresquez '08 - Amount Due Sum			\$ 93,715.51	\$ 91,972.28	\$ 98,162.12	\$ 112,617.80	\$ 90,746.67	\$ 89,902.66	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 577,117.04		
Black Mesa	Main Bakery	Revenues	\$ 27,843.24	\$ 29,548.52	\$ 29,464.14	\$ 32,116.77	\$ 25,153.31	\$ 25,464.10							\$ 169,590.08		
		Amount Due	\$ 3,062.76	\$ 3,250.34	\$ 3,241.06	\$ 3,532.84	\$ 2,766.86	\$ 2,801.05							\$ 18,654.91		
	Concourse A	Revenues	\$ 183,616.35	\$ 182,088.65	\$ 184,753.12	\$ 219,813.63	\$ 183,750.65	\$ 189,904.04							\$ 1,143,926.44		
		Amount Due	\$ 20,197.80	\$ 20,029.75	\$ 20,322.84	\$ 24,179.50	\$ 20,212.57	\$ 20,889.44							\$ 125,831.90		
	Vending machines	Revenues	\$ -												\$ -		
		Amount Due	\$ -												\$ -		
	Catering	Revenues	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	0							\$ 86,581.50		
		Amount Due	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	0							\$ 8,571.55		
	Ice Delivery	Revenues	\$ -												\$ -		
		Amount Due	\$ -												\$ -		
Black Mesa - Gross Revenue Sum			\$ 228,775.89	\$ 228,953.47	\$ 231,533.56	\$ 269,246.70	\$ 226,220.26	\$ 215,368.14	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,400,098.02	14.94%	26.34%
Black Mesa - Amount Due Sum			\$ 24,974.87	\$ 24,994.40	\$ 25,278.21	\$ 29,426.65	\$ 24,693.74	\$ 23,690.49	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 153,058.36		
TOTAL SUM OF GROSS REVENUES			\$ 1,529,593.47	\$ 1,509,436.77	\$ 1,593,466.07	\$ 1,807,757.04	\$ 1,472,735.30	\$ 1,457,721.17	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,370,709.82	100.00%	35.24%
TOTAL SUM OF AMOUNT DUE			\$ 187,097.25	\$ 185,905.31	\$ 197,334.21	\$ 222,237.79	\$ 181,307.49	\$ 181,182.75	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,155,064.80		

Change from FY22 - By month	41.73%	-	37.01%	-	48.58%	-	29.77%	-	26.90%	-	29.91%	-	-	-	-	-	-
Change from FY22 - YTD	41.73%	-	39.35%	-	42.39%	-	38.61%	-	36.27%	-	35.24%	-	-	-	-	-	-
Change from FY19 - By month	-9.59%	-	-10.78%	-	1.29%	-	0.53%	-	-0.31%	-	2.45%	-	-	-	-	-	-
Change from FY19 - YTD	-9.59%	-	-10.19%	-	-6.54%	-	27.20%	-	-3.88%	-	-2.95%	-	-	-	-	-	-

Reconciled with ABRM 01/26/2023 MS