

ALBUQUERQUE INTERNATIONAL SUNPORT

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2023

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
Keva Juice		Revenues	\$ 96,733.15	\$ 79,867.16	\$ 82,825.72	\$ 88,214.78	\$ 74,764.99	\$ 68,546.84	\$ 32,534.79						\$ 523,487.43			
		Amount Due	\$ 10,640.65	\$ 8,785.39	\$ 9,110.83	\$ 9,703.63	\$ 8,224.15	\$ 7,540.15	\$ 3,578.83							\$ 57,583.63		
Rio Grande Brew Pub & Grill		Revenues	\$ 411,864.31	\$ 428,228.20	\$ 457,691.63	\$ 500,248.70	\$ 405,039.93	\$ 421,278.19	\$ 178,272.28							\$ 2,802,623.24		
		Amount Due	\$ 57,766.22	\$ 60,153.24	\$ 64,783.04	\$ 70,489.71	\$ 57,642.93	\$ 60,049.45	\$ 20,358.92							\$ 391,243.51		
Fresquez '11 - Gross Revenue Sum			\$ 508,597.46	\$ 508,095.36	\$ 540,517.35	\$ 588,463.48	\$ 479,804.92	\$ 489,825.03	\$ 210,807.07	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,326,110.67	32.10%	20.47%	
Fresquez '11 - Amount Due Sum			\$ 68,406.87	\$ 68,938.63	\$ 73,893.88	\$ 80,193.34	\$ 65,867.08	\$ 67,589.60	\$ 23,937.74	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 448,827.14			
Fresquez (2008 contract)	Panda Express	Revenues	\$ 95,734.40	\$ 100,050.03	\$ 110,312.21	\$ 129,282.22	\$ 105,717.19	\$ 101,211.24	\$ 88,226.58							\$ 730,533.87		
		Amount Due	\$ 10,530.78	\$ 11,005.50	\$ 12,134.34	\$ 14,221.04	\$ 11,628.89	\$ 11,133.24	\$ 9,704.92							\$ 80,358.71		
	Schlotzsky's	Revenues	\$ 66,120.51	\$ 60,470.21	\$ 61,027.07	\$ 65,218.23	\$ 53,953.75	\$ 51,651.25	\$ 46,079.87							\$ 404,520.89		
		Amount Due	\$ 7,273.26	\$ 6,651.72	\$ 6,712.98	\$ 7,174.01	\$ 5,934.91	\$ 5,681.64	\$ 5,068.79							\$ 44,497.31		
	Route 66	Revenues	\$ 81,492.16	\$ 87,651.23	\$ 98,807.83	\$ 100,203.90	\$ 79,380.85	\$ 89,986.75	\$ 67,089.32							\$ 604,612.04		
		Amount Due	\$ 13,803.27	\$ 14,848.51	\$ 16,743.23	\$ 16,978.59	\$ 13,445.19	\$ 15,243.00	\$ 11,363.58							\$ 102,425.37		
	Watch	Revenues	\$ 37,604.85	\$ 35,168.39	\$ 36,842.66	\$ 40,491.70	\$ 32,674.47	\$ 33,757.01	\$ 16,559.61							\$ 233,098.69		
		Amount Due	\$ 5,912.19	\$ 5,708.57	\$ 6,018.01	\$ 6,625.38	\$ 5,304.67	\$ 5,493.38	\$ 2,686.73							\$ 37,748.93		
	La Trattoria	Revenues	\$ 24,451.02	\$ 29,804.70	\$ 37,701.48	\$ 46,062.34	\$ 36,465.60	\$ 34,810.61	\$ 31,756.01							\$ 241,051.76		
		Amount Due	\$ 2,689.61	\$ 3,278.52	\$ 4,147.16	\$ 5,066.86	\$ 4,011.22	\$ 3,829.17	\$ 3,493.16							\$ 26,515.70		
	Comida Buena	Revenues	\$ 346,714.59	\$ 332,337.78	\$ 339,953.87	\$ 398,955.58	\$ 317,213.50	\$ 300,674.41	\$ 254,948.66							\$ 2,290,798.39		
		Amount Due	\$ 38,138.60	\$ 36,557.16	\$ 37,394.93	\$ 43,885.11	\$ 34,893.49	\$ 33,074.19	\$ 28,044.35							\$ 251,987.83		
	Tia JuanitasPronto	Revenues	\$ 135,754.39	\$ 123,173.89	\$ 133,446.23	\$ 168,352.21	\$ 139,782.44	\$ 140,436.73	\$ 121,781.52							\$ 962,727.41		
		Amount Due	\$ 14,932.98	\$ 13,549.13	\$ 14,679.09	\$ 18,518.74	\$ 15,376.07	\$ 15,448.04	\$ 13,395.97							\$ 105,900.02		
	Vending machine	Revenues	\$ 4,348.20	\$ 3,731.71	\$ 3,323.81	\$ 1,480.68	\$ 1,522.32	\$ -	\$ 2,975.96							\$ 17,382.68		
		Amount Due	\$ 434.82	\$ 373.17	\$ 332.38	\$ 148.07	\$ 152.23	\$ -	\$ 297.60							\$ 1,738.27		
Fresquez '08 - Gross Revenue Sum			\$ 792,220.12	\$ 772,387.94	\$ 821,415.16	\$ 950,046.86	\$ 766,710.12	\$ 752,528.00	\$ 629,417.53	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,484,725.73	52.93%	46.74%	
Fresquez '08 - Amount Due Sum			\$ 93,715.51	\$ 91,972.28	\$ 98,162.12	\$ 112,617.80	\$ 90,746.67	\$ 89,902.66	\$ 74,055.09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 651,172.13			
Black Mesa	Main Bakery	Revenues	\$ 27,843.24	\$ 29,548.52	\$ 29,464.14	\$ 32,116.77	\$ 25,153.31	\$ 25,464.10	\$ -						\$ 169,590.08			
		Amount Due	\$ 3,062.76	\$ 3,250.34	\$ 3,241.06	\$ 3,532.84	\$ 2,766.86	\$ 2,801.05	\$ -						\$ 18,654.91			
	Concourse A	Revenues	\$ 183,616.35	\$ 182,088.65	\$ 184,753.12	\$ 219,813.63	\$ 183,750.65	\$ 189,904.04	\$ 151,535.93						\$ 1,295,462.37			
		Amount Due	\$ 20,197.80	\$ 20,029.75	\$ 20,322.84	\$ 24,179.50	\$ 20,212.57	\$ 20,889.44	\$ 16,668.95						\$ 142,500.85			
	Vending machines	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						\$ -			
	Catering	Revenues	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ -	\$ -						\$ 86,581.50			
		Amount Due	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ -	\$ -						\$ 8,571.55			
	Ice Delivery	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						\$ -			
Black Mesa - Gross Revenue Sum			\$ 228,775.89	\$ 228,953.47	\$ 231,533.56	\$ 269,246.70	\$ 226,220.26	\$ 215,368.14	\$ 151,535.93	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,551,633.95	14.97%	24.02%	
Black Mesa - Amount Due Sum			\$ 24,974.87	\$ 24,994.40	\$ 25,278.21	\$ 29,426.65	\$ 24,693.74	\$ 23,690.49	\$ 16,668.95	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 169,727.31			
TOTAL SUM OF GROSS REVENUES			\$ 1,529,593.47	\$ 1,509,436.77	\$ 1,593,466.07	\$ 1,807,757.04	\$ 1,472,735.30	\$ 1,457,721.17	\$ 991,760.53	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,362,470.35	100.00%	33.71%	
TOTAL SUM OF AMOUNT DUE			\$ 187,097.25	\$ 185,905.31	\$ 197,334.21	\$ 222,237.79	\$ 181,307.49	\$ 181,182.75	\$ 114,661.78	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,269,726.58			

Change from FY22 - By month

41.73% - 37.01% - 48.58% - 29.77% - 26.90% - 29.91% - 20.85% - - - - -

Change from FY22 - YTD

41.73% - 39.35% - 42.39% - 38.61% - 36.27% - 35.24% - 33.71% - - - - -

Change from FY19 - By month

-9.59% - -10.78% - 1.29% - 0.53% - -0.31% - 2.45% - -15.50% - - - - -

Change from FY19 - YTD

-9.59% - -10.19% - -4.66% - -6.54% - -3.88% - -2.95% - -4.31% - - - - -

Reconciled with ABRM 03/13/23 MS