

**ALBUQUERQUE INTERNATIONAL SUNPORT**

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2023

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr
	Keva Juice	Revenues	\$ 96,733.15	\$ 79,867.16	\$ 82,825.72	\$ 88,214.78	\$ 74,764.99	\$ 68,546.84	\$ 32,534.79	\$ 61,828.75	\$ 84,253.61				\$ 669,569.79		
		Amount Due	\$ 10,640.65	\$ 8,785.39	\$ 9,110.83	\$ 9,703.63	\$ 8,224.15	\$ 7,540.15	\$ 3,578.83	\$ 6,801.16	\$ 9,267.90				\$ 73,652.69		
	Rio Grande Brew Pub & Grill	Revenues	\$ 411,864.31	\$ 428,228.20	\$ 457,691.63	\$ 500,248.70	\$ 405,039.93	\$ 421,278.19	\$ 178,272.28	\$ 380,240.21	\$ 449,733.83				\$ 3,632,597.28		
		Amount Due	\$ 57,766.22	\$ 60,153.24	\$ 64,783.04	\$ 70,489.71	\$ 57,642.93	\$ 60,049.45	\$ 20,358.92	\$ 54,093.33	\$ 63,800.88				\$ 509,137.72		
<b>Fresquez '11 - Gross Revenue Sum</b>			\$ 508,597.46	\$ 508,095.36	\$ 540,517.35	\$ 588,463.48	\$ 479,804.92	\$ 489,825.03	\$ 210,807.07	\$ 442,068.96	\$ 533,987.44	\$ -	\$ -	\$ -	\$ 4,302,167.07	32.73%	21.33%
<b>Fresquez '11 - Amount Due Sum</b>			\$ 68,406.87	\$ 68,938.63	\$ 73,893.88	\$ 80,193.34	\$ 65,867.08	\$ 67,589.60	\$ 23,937.74	\$ 60,894.49	\$ 73,068.78	\$ -	\$ -	\$ -	\$ 582,790.41		
<b>Fresquez (2008 contract)</b>	Panda Express	Revenues	\$ 95,734.40	\$ 100,050.03	\$ 110,312.21	\$ 129,282.22	\$ 105,717.19	\$ 101,211.24	\$ 88,226.58	\$ 97,167.44	\$ 124,776.49				\$ 952,477.80		
		Amount Due	\$ 10,530.78	\$ 11,005.50	\$ 12,134.34	\$ 14,221.04	\$ 11,628.89	\$ 11,133.24	\$ 9,704.92	\$ 10,688.42	\$ 13,725.41				\$ 104,772.54		
	Schlotzsky's	Revenues	\$ 66,120.51	\$ 60,470.21	\$ 61,027.07	\$ 65,218.23	\$ 53,953.75	\$ 51,651.25	\$ 46,079.87	\$ 50,302.67	\$ 58,108.50				\$ 512,932.06		
		Amount Due	\$ 7,273.26	\$ 6,651.72	\$ 6,712.98	\$ 7,174.01	\$ 5,934.91	\$ 5,681.64	\$ 5,068.79	\$ 5,533.29	\$ 6,391.94				\$ 56,422.54		
	Route 66	Revenues	\$ 81,492.16	\$ 87,651.23	\$ 98,807.83	\$ 100,203.90	\$ 79,380.85	\$ 89,986.75	\$ 67,089.32	\$ 69,896.49	\$ 90,495.40				\$ 765,003.93		
		Amount Due	\$ 13,803.27	\$ 14,848.51	\$ 16,743.23	\$ 16,978.59	\$ 13,445.19	\$ 15,243.00	\$ 11,363.58	\$ 11,858.76	\$ 15,343.92				\$ 129,628.05		
	Watch	Revenues	\$ 37,604.85	\$ 35,168.39	\$ 36,842.66	\$ 40,491.70	\$ 32,674.47	\$ 33,757.01	\$ 16,559.61	\$ 23,568.87	\$ 23,672.98				\$ 280,340.54		
		Amount Due	\$ 5,912.19	\$ 5,708.57	\$ 6,018.01	\$ 6,625.38	\$ 5,304.67	\$ 5,493.38	\$ 2,686.73	\$ 3,828.06	\$ 3,819.15				\$ 45,396.14		
	La Trattoria	Revenues	\$ 24,451.02	\$ 29,804.70	\$ 37,701.48	\$ 46,062.34	\$ 36,465.60	\$ 34,810.61	\$ 31,756.01	\$ 32,487.77	\$ 38,548.67				\$ 312,088.20		
		Amount Due	\$ 2,689.61	\$ 3,278.52	\$ 4,147.16	\$ 5,066.86	\$ 4,011.22	\$ 3,829.17	\$ 3,493.16	\$ 3,573.65	\$ 4,240.35				\$ 34,329.70		
	Comida Buena	Revenues	\$ 346,714.59	\$ 332,337.78	\$ 339,953.87	\$ 398,955.58	\$ 317,213.50	\$ 300,674.41	\$ 254,948.66	\$ 256,239.14	\$ 307,170.96				\$ 2,854,208.49		
		Amount Due	\$ 38,138.60	\$ 36,557.16	\$ 37,394.93	\$ 43,885.11	\$ 34,893.49	\$ 33,074.19	\$ 28,044.35	\$ 28,186.31	\$ 33,788.81				\$ 313,962.95		
	Tia JuanitasPronto	Revenues	\$ 135,754.39	\$ 123,173.89	\$ 133,446.23	\$ 168,352.21	\$ 139,782.44	\$ 140,436.73	\$ 121,781.52	\$ 122,822.17	\$ 154,408.32				\$ 1,239,957.90		
		Amount Due	\$ 14,932.98	\$ 13,549.13	\$ 14,679.09	\$ 18,518.74	\$ 15,376.07	\$ 15,448.04	\$ 13,395.97	\$ 13,510.44	\$ 16,984.92				\$ 136,395.38		
	Vending machine	Revenues	\$ 4,348.20	\$ 3,731.71	\$ 3,323.81	\$ 1,480.68	\$ 1,522.32	\$ -	\$ 2,975.96	\$ 1,519.00	\$ 2,130.35				\$ 21,032.03		
		Amount Due	\$ 434.82	\$ 373.17	\$ 332.38	\$ 148.07	\$ 152.23	\$ -	\$ 297.60	\$ 151.90	\$ 213.04				\$ 2,103.21		
<b>Fresquez '08 - Gross Revenue Sum</b>			\$ 792,220.12	\$ 772,387.94	\$ 821,415.16	\$ 950,046.86	\$ 766,710.12	\$ 752,528.00	\$ 629,417.53	\$ 654,003.55	\$ 799,312.67	\$ -	\$ -	\$ -	\$ 6,938,041.95	52.79%	44.66%
<b>Fresquez '08 - Amount Due Sum</b>			\$ 93,715.51	\$ 91,972.28	\$ 98,162.12	\$ 112,617.80	\$ 90,746.67	\$ 89,902.66	\$ 74,055.09	\$ 77,330.83	\$ 94,507.54	\$ -	\$ -	\$ -	\$ 823,010.50		
<b>Black Mesa</b>	Main Bakery	Revenues	\$ 27,843.24	\$ 29,548.52	\$ 29,464.14	\$ 32,116.77	\$ 25,153.31	\$ 25,464.10	\$ -	\$ -	\$ -				\$ 169,590.08		
		Amount Due	\$ 3,062.76	\$ 3,250.34	\$ 3,241.06	\$ 3,532.84	\$ 2,766.86	\$ 2,801.05	\$ -	\$ -	\$ -				\$ 18,654.91		
	Concourse A	Revenues	\$ 183,616.35	\$ 182,088.65	\$ 184,753.12	\$ 219,813.63	\$ 183,750.65	\$ 189,904.04	\$ 151,535.93	\$ 148,191.11	\$ 202,925.48				\$ 1,646,578.96		
		Amount Due	\$ 20,197.80	\$ 20,029.75	\$ 20,322.84	\$ 24,179.50	\$ 20,212.57	\$ 20,889.44	\$ 16,668.95	\$ 16,301.02	\$ 22,321.80				\$ 181,123.67		
	Vending machines	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				\$ -		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				\$ -		
	Catering	Revenues	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ 17,316.30	\$ -	\$ -	\$ -	\$ -				\$ 86,581.50		
		Amount Due	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ 1,714.31	\$ -	\$ -	\$ -	\$ -				\$ 8,571.55		
	Ice Delivery	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 463.45	\$ -				\$ 463.45		
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50.98	\$ -				\$ 50.98		
<b>Black Mesa - Gross Revenue Sum</b>			\$ 228,775.89	\$ 228,953.47	\$ 231,533.56	\$ 269,246.70	\$ 226,220.26	\$ 215,368.14	\$ 151,535.93	\$ 148,654.56	\$ 202,925.48	\$ -	\$ -	\$ -	\$ 1,903,213.99	14.48%	19.12%
<b>Black Mesa - Amount Due Sum</b>			\$ 24,974.87	\$ 24,994.40	\$ 25,278.21	\$ 29,426.65	\$ 24,693.74	\$ 23,690.49	\$ 16,668.95	\$ 16,352.00	\$ 22,321.80	\$ -	\$ -	\$ -	\$ 208,401.11		
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 1,529,593.47	\$ 1,509,436.77	\$ 1,593,466.07	\$ 1,807,757.04	\$ 1,472,735.30	\$ 1,457,721.17	\$ 991,760.53	\$ 1,244,727.07	\$ 1,536,225.59	\$ -	\$ -	\$ -	\$ 13,143,423.01	100.00%	32.23%
<b>TOTAL SUM OF AMOUNT DUE</b>			\$ 187,097.25	\$ 185,905.31	\$ 197,334.21	\$ 222,237.80	\$ 181,307.50	\$ 181,182.74	\$ 114,661.78	\$ 154,577.32	\$ 189,898.10	\$ -	\$ -	\$ -	\$ 1,614,202.01		

Change from FY22 - By month

41.73% - 37.01% - 48.58% - 29.77% - 26.90% - 29.91% - 20.85% - 31.82% - 23.32% - - - -

Change from FY22 - YTD

41.73% - 39.35% - 42.39% - 38.61% - 36.27% - 35.24% - 33.71% - 33.51% - 32.23% - - - -

Change from FY19 - By month

-9.59% - -10.78% - 1.29% - 0.53% - -0.31% - 2.45% - -15.50% - 7.31% - 5.80% - - - -

Change from FY19 - YTD

-9.59% - -10.19% - -4.66% - -6.54% - -3.88% - -2.95% - -4.31% - -3.18% - -2.21% - - - -

**Reconciled with ABRM 05/01/23 MS**