

**ALBUQUERQUE INTERNATIONAL SUNPORT**

Gift & News

Market Share and Change Over Prior Year / Month

Fiscal Year 2023

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
Stellar Partners.	Earth Spirit	Revenues	\$ 177,968.43	\$ 197,431.87	\$ 206,428.85	\$ 258,338.90	\$ 178,143.22	\$ 195,164.61	\$ 153,531.49	\$ 161,042.97	\$ 161,920.06				\$ 1,689,970.40			
		Amount Due	\$ 26,087.47	\$ 28,943.51	\$ 30,304.15	\$ 37,860.92	\$ 26,155.64	\$ 28,457.10	\$ 22,396.67	\$ 23,629.54	\$ 23,698.48					\$ 247,533.48		
	Greetings From NM	Revenues	\$ 57,492.64	\$ 58,740.34	\$ 55,443.14	\$ 70,855.39	\$ 38,101.74	\$ 22,758.66	\$ 1,771.77	0	\$ 12,274.42					\$ 317,438.10		
		Amount Due	\$ 8,117.82	\$ 8,288.58	\$ 7,855.91	\$ 9,977.61	\$ 5,372.28	\$ 3,200.67	\$ 248.93	0	\$ 1,963.91					\$ 45,025.71		
	Kiosks - Concourse A	Revenues	\$ 35,424.78	\$ 44,023.32	\$ 49,182.98	\$ 54,480.35	\$ 39,880.53	\$ 34,219.75	\$ 28,464.92	\$ 34,045.37	\$ 38,991.48					\$ 358,713.48		
		Amount Due	\$ 5,667.95	\$ 7,043.73	\$ 7,869.28	\$ 8,716.86	\$ 6,380.88	\$ 5,475.16	\$ 4,554.39	\$ 5,447.26	\$ 6,238.64					\$ 57,394.15		
<b>Stellar - Gross Revenue Sum</b>			\$ 270,885.85	\$ 300,195.53	\$ 311,054.97	\$ 383,674.64	\$ 256,125.49	\$ 252,143.02	\$ 183,768.18	\$ 195,088.34	\$ 213,185.96	\$ -	\$ -	\$ -	\$ 2,366,121.98	27.57%	33.57%	
<b>Stellar - Amount Due Sum</b>			\$ 39,873.24	\$ 44,275.82	\$ 46,029.34	\$ 56,555.39	\$ 37,908.80	\$ 37,132.93	\$ 27,199.99	\$ 29,076.80	\$ 31,901.02	\$ -	\$ -	\$ -	\$ 349,953.33			
El Mercado Del Sol, INC.	Sundancer Trading Co.	Revenues	\$ 59,739.61	\$ 63,048.21	\$ 91,351.30	\$ 145,922.24	\$ 62,833.98	\$ 45,921.78	\$ 3,499.96	0	\$ 4,119.56				\$ 476,436.64			
		Amount Due	\$ 9,353.47	\$ 9,860.51	\$ 14,235.35	\$ 22,557.16	\$ 9,739.28	\$ 7,107.80	\$ 546.86	0	\$ 617.93				\$ 74,018.36			
	Thunderbird Curio	Revenues	\$ 92,755.47	\$ 89,487.20	\$ 109,944.05	\$ 174,196.53	\$ 93,234.54	\$ 86,840.99	\$ 89,231.60	\$ 86,323.39	\$ 127,802.19				\$ 857,060.49			
		Amount Due	\$ 13,913.32	\$ 13,423.08	\$ 16,491.61	\$ 26,129.48	\$ 13,985.18	\$ 13,026.15	\$ 13,384.74	\$ 12,948.51	\$ 19,170.33				\$ 142,472.40			
<b>El Mercado - Gross Revenue Sum</b>			\$ 152,495.08	\$ 152,535.41	\$ 201,295.35	\$ 320,118.77	\$ 156,068.52	\$ 132,762.77	\$ 92,731.56	\$ 86,323.39	\$ 131,921.75	\$ -	\$ -	\$ -	\$ 1,426,252.60	16.62%	4.70%	
<b>El Mercado - Amount Due Sum</b>			\$ 23,266.79	\$ 23,283.59	\$ 30,726.96	\$ 48,686.64	\$ 23,724.46	\$ 20,133.95	\$ 13,931.60	\$ 12,948.51	\$ 19,788.26	\$ -	\$ -	\$ -	\$ 216,490.76			
Hudson-Garza ABQ J.V	Gate A-5	Revenues	\$ 119,127.29	\$ 107,522.66	\$ 111,933.54	\$ 129,862.80	\$ 108,522.02	\$ 106,565.87	\$ 94,303.32	\$ 100,372.62	\$ 134,896.28				\$ 1,013,106.40			
		Amount Due	\$ 19,060.37	\$ 17,203.63	\$ 17,909.37	\$ 20,778.05	\$ 17,363.52	\$ 17,050.54	\$ 15,088.53	\$ 16,059.62	\$ 21,583.40				\$ 162,097.03			
	Landside	Revenues	\$ 41,663.56	\$ 39,808.71	\$ 46,069.83	\$ 51,161.15	\$ 38,465.46	\$ 25,857.51	\$ 12,820.03	\$ 19,332.74	\$ 25,546.38				\$ 259,061.81			
		Amount Due	\$ 6,666.17	\$ 6,369.39	\$ 7,371.17	\$ 8,185.78	\$ 6,154.47	\$ 4,137.20	\$ 2,051.20	\$ 3,093.24	\$ 4,087.42				\$ 48,116.04			
	T-Connector	Revenues	\$ 356,442.58	\$ 316,951.15	\$ 325,282.85	\$ 368,796.87	\$ 293,129.34	\$ 290,044.76	\$ 254,359.36	\$ 275,726.33	\$ 341,618.35				\$ 2,822,351.59			
		Amount Due	\$ 57,030.81	\$ 50,712.18	\$ 52,045.26	\$ 59,007.50	\$ 46,900.69	\$ 46,407.16	\$ 40,697.50	\$ 44,116.21	\$ 54,658.94				\$ 451,576.25			
	Newswall B5	Revenues	\$ 35,409.38	\$ 38,308.28	\$ 47,948.21	\$ 56,777.41	\$ 32,026.14	\$ 30,150.17	\$ 23,798.51	\$ 26,728.37	\$ 40,819.13				\$ 296,556.22			
		Amount Due	\$ 5,665.50	\$ 6,129.32	\$ 7,671.71	\$ 9,084.39	\$ 5,124.18	\$ 4,824.03	\$ 3,807.76	\$ 4,276.54	\$ 6,531.06				\$ 53,114.49			
	Kiosks	Revenues	\$ 20,117.59	\$ 22,192.67	\$ 39,354.42	\$ 54,092.12	\$ 37,989.44	\$ 41,697.77	\$ 36,540.77	\$ 32,184.34	\$ 38,394.28				\$ 302,445.81			
		Amount Due	\$ 3,822.34	\$ 4,216.61	\$ 7,477.34	\$ 10,277.50	\$ 7,217.99	\$ 7,922.58	\$ 6,942.75	\$ 6,115.02	\$ 7,294.91				\$ 61,287.04			
<b>Hudson-Garza- Gross Revenue Sum</b>			\$ 572,760.40	\$ 524,783.47	\$ 570,588.85	\$ 660,690.35	\$ 510,132.40	\$ 494,316.08	\$ 421,821.99	\$ 454,344.40	\$ 581,274.42	\$ -	\$ -	\$ -	\$ 4,790,712.36	55.82%	32.40%	
<b>Hudson-Garza - Amount Due Sum</b>			\$ 92,245.19	\$ 84,631.13	\$ 92,474.85	\$ 107,333.22	\$ 82,760.85	\$ 80,341.51	\$ 68,587.74	\$ 73,660.63	\$ 94,155.73	\$ -	\$ -	\$ -	\$ 776,190.85			
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 996,141.33	\$ 977,514.41	\$ 1,082,939.17	\$ 1,364,483.76	\$ 922,326.41	\$ 879,221.87	\$ 698,321.73	\$ 735,756.13	\$ 926,382.13	\$ -	\$ -	\$ -	\$ 8,583,086.94	100.00%	27.12%	
<b>TOTAL SUM OF AMOUNT DUE</b>			\$ 155,385.22	\$ 152,190.54	\$ 169,231.14	\$ 212,575.25	\$ 144,394.11	\$ 137,608.39	\$ 109,719.33	\$ 115,685.94	\$ 145,845.02	\$ -	\$ -	\$ -	\$ 1,342,634.94			

Change from FY22 - By month  
Change from FY22 - YTD

30.86%      24.92%      39.23%      39.58%      22.82%      19.26%      32.97%      22.05%      10.71%  
30.86%      27.85%      31.66%      34.01%      31.93%      29.98%      30.28%      29.44%      27.12%

Change from FY19 - By month  
Change from FY19 - YTD

-11.18%      -13.06%      1.53%      3.47%      -3.17%      -4.06%      2.46%      4.69%      2.90%  
-11.18%      -12.12%      -7.73%      -4.54%      -4.30%      -4.27%      -3.63%      -2.89%      -2.30%

Reconciled with ABRM 04/03/2023 - MS