



**Airport Advisory Board Meeting**  
**Thursday, August 17, 2023**

*Hybrid Format*

**Attendees:**

Board Members

Jon Word, Chair (remote)  
Anthony Gallegos, Vice Chair  
Fred DeGuio  
Will Ferguson  
Joseph Grasso  
Marc Limmany  
Marie Lobo (remote)

Other

Tim Gorman, Bode (remote)  
Matt Olguin, Cutter (remote)  
Steven Marruffo, Atlantic (remote)  
Phil Jurgensen, RS&H

Aviation Department

Richard McCurley  
Brian Boyd  
Gary Gillard  
Peter Pierotti  
Leah Black  
Hartwell Briggs  
Joshua Castellano-Gonzalez  
Patrick Frias  
Daniel Jiron  
Manny Manriquez  
Gary Sandoval  
Jonathan Small  
Janet Aranda  
Commander Donovan Rivera, APD

**Minutes**

1. Call to Order – Anthony Gallegos, Vice Chair Call to order at 9:01
2. Changes/Additions to Agenda. None, but Patrick Frias advised on audio improvements, and best practices for ensuring remote listeners can hear proceedings.
3. Approval of Board Meeting Minutes (7/20/23). Approved.
4. Reports
  - a. Reports/Updates – Richard McCurley, Director
    - Janet Aranda is now the Double Eagle II Liaison, and will no longer have any Advisory Board responsibilities. Peter Pierotti will serve as the point of contact for the Board for the time being. Anthony Gallegos expresses his appreciation for Janet's support.
    - Five people handling projects now, including following new Aviation Department Employees:
      - Christina Sandoval, Planning Manager
      - Gary Sandoval, Construction Project Manager
      - David Lopez, Principal Project Coordinator
    - Running about 30% down in technical positions, but more hires this month. Electrical is hardest position to fill. Private sector is difficult to compete with.
    - Security. Moving forward to initiate airport workers screening program to protect against insider threat. ABQ may need to increase staffing or hire contractor, and in future will need screening equipment. Failure could result in daily fine. TSA will not fund or provide manpower. However, congress is asking TSA to consider ramifications. Impacts the 3,300 badged employees who can access secure side of Sunport.



- Fred asks if we have solar projects affected by recent closures. Answered no.
  - BBQ for employee appreciation very successful. Maybe shoot for one each fall and get Board involved.
  - National Night Out successful. Fred attended event on his block.
  - Monument sign project. Displayed renderings of I-25, Yale, and Girard. Will also upgrade lighting of sign at DEII.
  - Passenger boarding bridges. Renovations beginning in September. Budget per bridge? About \$900,000 per bridge. Put back into life cycle for 15 years.
  - Cell phone lot. Near contract signing. Should be 2 month process.
  - Parking garage lighting project underway. During holiday period (Thanksgiving and Christmas) will shut down project to meet parking demand. Otherwise, alternative parking locations have been identified.
  - RAC Solar. Working with parking companies, and hope to go out for bid soon.
  - Old Terminal Building reviewing bids.
  - Double Eagle
    - Will install new fiber to increase capacity
    - Ground breaking for High Flying Hangars
- b. Airside Overview – Brian Boyd, Deputy Director, Airside Operations
- Sunport—very productive month. Averaging 420 operations per day. Bixby Electrical upgrading lighting and pavement sensors. Do same on 321. For air carrier purposes will be down to one runway during upgrades.
  - DEII—Seeing numbers improve. Completed crack seal, and will complete seal coat. Looking at West Ramp area near our shop. Assessing ramp rehab and will coordinate with Bode. Will be doing edge drains for taxiway Bravo. Sign grant in process.
- c. Landside Overview – Gary Gilliard, Deputy Director, Landside Operations
- Enplanement has recovered 92% to 2019 (Pre-pandemic COVID 19). Sunport is trending over the US airport average as of July '23, which is at 88% .
  - Current group of concessionaires will run through fall of 2024. Beginning December 2023 airport renovation schedule will begin concession unit closings, starting with Rio Grande Café and Keva Juice. More closures will take place in January 2024, and again later in summer 2024. Sunport appreciates the effort and cooperation concessionaires have shown to maintain a fully open and well operating concession program, while the upcoming closures are approaching.
  - July '23 YTD, Concession Program Performance Stats:
    1. Retail sales are down from 2019 only 2%.



2. Food/Beverages are flat with 2019.
  3. Passenger Spend – July '23 YTD is at \$11.63, beating the national airport average for medium size airports by 21 cents.
- d. Finance – Josh Castellano-Gonzalez, Fiscal Manager
- Parking revenue all time high at same prices as 2019
  - Rental Car All time high.
  - All revenue back to 2019 levels
  - Overall message—we have recovered.
  - Does not include capital numbers—which will provided in future report.
- e. Business Development – Manny Manriquez, Innovation & Commercial Development Manager
- Anthony expressed thanks for Tour and appreciation to Jaynes.
  - Dream of Flight—moving toward fall opening of TSA.
  - Cavalcade of Wings and development of new history project. Fred attended Kansas City trip to see similar project. Manny solicits ideas.
  - Development—core infrastructure at DEll. Needed for new development projects.
  - UH lease negotiations almost complete. 100% designs complete. Timing will depend on securing DOE loan. Wants to start building in mid 2024. New building designed for Leadership in Energy and Environmental Design (LEED) certification. Joe asks if UH can present at a meeting.
- f. Daniel Jiron – Business Development Manager
- Air service still positive
  - August looking well for capacity. 82% load factor.
  - Showed market share of airlines and competition.
  - Now we have more seats than in 2019, and destinations are same now but will increase with Long Beach service.
  - SW schedule through March—will increase Orlando to twice weekly in March. San Antonio went away this month
- g. Fred Deguio – Board Member (Air Service Report)
- Baltimore goes back to daily
  - United adding Morning Chicago flight in September, then to SF
  - November 1 Advanced starts Carlsbad service. Angel Fire is also in drop down.
  - Alaska will drop Portland flight during winter months and Jet Blue will stop NY flight.
  - Added frequencies for balloon Fiesta.
- h. Jonathan Small – Customer Experience Manager
- Finalizing partnership agreements with UNM and NM United
  - New video walls to replace existing and on third level.
  - DOF graphics to be installed on August 22
  - Interactive Kiosk in Great Hall
  - Inaugural event for Long Beach Flight
  - Sunport Serenades. 68 bands and artists selected



- Fred—Tree topper to Christmas tree. May be looking for repairs or new plane.
5. On-Going Business
    - a. Feedback from Board on use of information. Anthony expresses appreciation for new presentation format, and will solicit Board for feedback
    - b. September meeting @ DEII—Anthony asks board members for a pass forward topics
  6. New Business
    - a. Acoustics – Aviation conference room microphones discussed previously.
    - b. Monument Sign Renderings
    - c. Entry Road Bumpy—Sunport loop going to design.
    - d. Anthony advises Information booth needs some paint.
    - e. Joe asks for a Deep dive into DEII next month. Transportation and tour. Bode presentation/requests. Meet at admin building. Will provide access. Will send directions.
    - f. Anthony wants to visit Cutter. Joe suggests meeting both.
  7. Visitors Comments/Questions
  8. Next Meeting Date: September 21, 2023, 9:00 a.m. Double Eagle II and hybrid
  9. Adjourn 10:21