

**ALBUQUERQUE INTERNATIONAL SUNPORT**  
 Food Concessions  
 Market Share and Change Over Prior Year / Month  
 Fiscal Year 2024

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
	Keva Juice	Revenues	\$ 115,038.07	\$ 96,376.48	\$ 91,471.44	\$ 104,802.86	\$ 91,540.45	\$ 72,627.51							\$ 571,856.81			
		Amount Due	\$ 12,654.19	\$ 10,601.41	\$ 10,061.86	\$ 11,528.31	\$ 10,069.45	\$ 7,989.03								\$ 70,893.28		
	Rio Grande Brew Pub & Grill	Revenues	\$ 469,182.29	\$ 469,737.53	\$ 490,918.90	\$ 566,579.91	\$ 455,227.98	\$ 402,682.31								\$ 2,854,328.92		
		Amount Due	\$ 65,784.75	\$ 66,411.81	\$ 69,305.17	\$ 79,115.18	\$ 63,965.70	\$ 57,034.02								\$ 401,616.63		
<b>Fresquez '11 - Gross Revenue Sum</b>			\$ 584,220.36	\$ 566,114.01	\$ 582,390.34	\$ 671,382.77	\$ 546,768.43	\$ 475,309.82	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,426,185.73	32.63%	9.98%	
<b>Fresquez '11 - Amount Due Sum</b>			\$ 78,438.94	\$ 77,013.22	\$ 79,367.03	\$ 90,643.49	\$ 74,035.15	\$ 65,023.05	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 464,520.88			
<b>Fresquez (2008 contract)</b>	Panda Express	Revenues	\$ 132,015.72	\$ 122,643.91	\$ 118,612.33	\$ 138,282.98	\$ 125,164.74	\$ 117,501.55							\$ 754,221.23			
		Amount Due	\$ 14,521.73	\$ 13,490.83	\$ 13,047.36	\$ 15,211.13	\$ 13,768.12	\$ 12,925.17								\$ 82,964.34		
	Schlotzsky's	Revenues	\$ 92,272.93	\$ 74,790.72	\$ 91,585.44	\$ 121,002.66	\$ 85,312.25	\$ 90,476.37								\$ 555,440.37		
		Amount Due	\$ 10,150.02	\$ 8,226.98	\$ 10,074.40	\$ 13,310.29	\$ 9,384.35	\$ 9,952.40								\$ 61,098.44		
	Route 66	Revenues	\$ 97,679.62	\$ 92,985.47	\$ 99,889.68	\$ 119,192.04	\$ 93,676.89	\$ 107,210.99								\$ 610,634.69		
		Amount Due	\$ 16,529.93	\$ 15,755.35	\$ 16,913.04	\$ 20,197.76	\$ 15,869.58	\$ 18,173.08								\$ 103,438.74		
	Watch	Revenues	\$ 31,183.87	\$ 51,985.46	\$ 48,679.88	\$ 52,373.66	\$ 30,929.78	\$ 35,197.33								\$ 250,349.98		
		Amount Due	\$ 5,055.07	\$ 8,243.76	\$ 7,745.49	\$ 8,350.49	\$ 4,816.22	\$ 5,497.81								\$ 39,708.84		
	La Trattoria	Revenues	\$ 48,938.24	\$ 44,794.67	\$ 41,030.58	\$ 48,323.92	\$ 38,777.90	\$ 38,238.81								\$ 260,104.12		
		Amount Due	\$ 5,383.21	\$ 4,927.41	\$ 4,513.36	\$ 5,315.63	\$ 4,265.57	\$ 4,206.27								\$ 28,611.45		
	Comida Buena	Revenues	\$ 334,122.35	\$ 306,191.37	\$ 315,305.46	\$ 400,549.10	\$ 311,092.23	\$ 295,140.79								\$ 1,962,401.30		
		Amount Due	\$ 36,753.46	\$ 33,681.05	\$ 34,683.60	\$ 44,060.40	\$ 34,220.15	\$ 32,465.49								\$ 215,864.15		
	Tia JuanitasPronto	Revenues	\$ 195,589.70	\$ 186,016.64	\$ 193,331.53	\$ 225,777.29	\$ 193,466.24	\$ 191,744.48								\$ 1,185,925.88		
		Amount Due	\$ 21,514.87	\$ 20,461.83	\$ 21,266.47	\$ 24,835.50	\$ 21,281.29	\$ 21,091.89								\$ 130,451.85		
	Vending machine	Revenues	\$ 5,883.38	\$ 5,685.76	\$ 3,517.53	\$ 4,686.27	\$ 4,066.31	\$ 3,012.77								\$ 26,852.02		
		Amount Due	\$ 588.34	\$ 568.58	\$ 351.75	\$ 468.63	\$ 406.63	\$ 301.28								\$ 2,685.21		
<b>Fresquez '08 - Gross Revenue Sum</b>			\$ 937,685.81	\$ 885,094.00	\$ 911,952.43	\$ 1,110,187.92	\$ 882,486.34	\$ 878,523.09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,605,929.59	53.39%	15.46%	
<b>Fresquez '08 - Amount Due Sum</b>			\$ 110,496.63	\$ 105,355.79	\$ 108,595.47	\$ 131,749.83	\$ 104,011.90	\$ 104,613.39	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 664,823.01			
<b>Black Mesa</b>	Main Bakery	Revenues																
		Amount Due																
	Concourse A	Revenues	\$ 231,179.26	\$ 231,544.84	\$ 234,628.92	\$ 285,361.55	\$ 245,341.26	\$ 240,404.18								\$ 1,468,460.01		
		Amount Due	\$ 25,429.72	\$ 25,469.93	\$ 25,809.18	\$ 31,389.77	\$ 26,987.54	\$ 26,444.46								\$ 161,530.60		
	Vending machines	Revenues														\$ -		
		Amount Due														\$ -		
	Catering	Revenues														\$ -		
		Amount Due														\$ -		
	Ice Delivery	Revenues														\$ -		
		Amount Due														\$ -		
<b>Black Mesa - Gross Revenue Sum</b>			\$ 231,179.26	\$ 231,544.84	\$ 234,628.92	\$ 285,361.55	\$ 245,341.26	\$ 240,404.18	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,468,460.01	13.98%	4.88%	
<b>Black Mesa - Amount Due Sum</b>			\$ 25,429.72	\$ 25,469.93	\$ 25,809.18	\$ 31,389.77	\$ 26,987.54	\$ 26,444.46	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 161,530.60			
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 1,753,085.43	\$ 1,682,752.85	\$ 1,728,971.69	\$ 2,066,932.24	\$ 1,674,596.03	\$ 1,594,237.09	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,500,575.33	100.00%	12.06%	
<b>TOTAL SUM OF AMOUNT DUE</b>			\$ 214,365.28	\$ 207,838.95	\$ 213,771.67	\$ 253,783.09	\$ 205,034.59	\$ 196,080.89	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,290,874.47			

Change from FY23 - By month      14.61%   -   11.48%   -   8.50%   -   14.34%   -   13.71%   -   9.37%   -   -   -   -   -   -   -   -

Change from FY23 - YTD              14.61%   -   13.06%   -   11.49%   -   12.29%   -   12.55%   -   12.06%   -   -   -   -   -   -   -   -

Change from FY19 - By month      3.62%   -   -0.54%   -   9.90%   -   14.95%   -   13.35%   -   12.05%   -   -   -   -   -   -   -   -

Change from FY19 - YTD              3.62%   -   1.54%   -   4.19%   -   7.06%   -   8.19%   -   8.76%   -   -   -   -   -   -   -   -

**Reconciled with ABRM 02/08/24 MS**