

ALBUQUERQUE INTERNATIONAL SUNPORT
 Food Concessions
 Market Share and Change Over Prior Year / Month
 Fiscal Year 2024

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
Keva Juice	Keva Juice	Revenues	\$ 115,038.07	\$ 96,376.48	\$ 91,471.44	\$ 104,802.86	\$ 91,540.45	\$ 72,627.51	\$ -						\$ 571,856.81			
		Amount Due	\$ 12,654.19	\$ 10,601.41	\$ 10,061.86	\$ 11,528.31	\$ 10,069.45	\$ 7,989.03	\$ -							\$ 70,893.28		
	Rio Grande Brew Pub & Grill	Revenues	\$ 469,182.29	\$ 469,737.53	\$ 490,918.90	\$ 566,579.91	\$ 455,227.98	\$ 402,682.31	\$ 17,867.70							\$ 2,872,196.62		
		Amount Due	\$ 65,784.75	\$ 66,411.81	\$ 69,305.17	\$ 79,115.18	\$ 63,965.70	\$ 57,034.02	\$ 2,418.04							\$ 404,034.67		
Fresquez '11 - Gross Revenue Sum			\$ 584,220.36	\$ 566,114.01	\$ 582,390.34	\$ 671,382.77	\$ 546,768.43	\$ 475,309.82	\$ 17,867.70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,444,053.43	29.35%	-1.73%	
Fresquez '11 - Amount Due Sum			\$ 78,438.94	\$ 77,013.22	\$ 79,367.03	\$ 90,643.49	\$ 74,035.15	\$ 65,023.05	\$ 2,418.04	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 466,938.92			
Fresquez (2008 contract)	Panda Express	Revenues	\$ 132,015.72	\$ 122,643.91	\$ 118,612.33	\$ 138,282.98	\$ 125,164.74	\$ 117,501.55	\$ 107,073.08						\$ 861,294.31			
		Amount Due	\$ 14,521.73	\$ 13,490.83	\$ 13,047.36	\$ 15,211.13	\$ 13,768.12	\$ 12,925.17	\$ 11,778.04						\$ 94,742.38			
	Schlotzsky's	Revenues	\$ 92,272.93	\$ 74,790.72	\$ 91,585.44	\$ 121,002.66	\$ 85,312.25	\$ 90,476.37	\$ 100,106.90						\$ 655,547.27			
		Amount Due	\$ 10,150.02	\$ 8,226.98	\$ 10,074.40	\$ 13,310.29	\$ 9,384.35	\$ 9,952.40	\$ 11,011.76						\$ 72,110.20			
	Route 66	Revenues	\$ 97,679.62	\$ 92,985.47	\$ 99,889.68	\$ 119,192.04	\$ 93,676.89	\$ 107,210.99	\$ 151,945.97						\$ 762,580.66			
		Amount Due	\$ 16,529.93	\$ 15,755.35	\$ 16,913.04	\$ 20,197.76	\$ 15,869.58	\$ 18,173.08	\$ 25,175.30						\$ 128,614.04			
	Watch	Revenues	\$ 31,183.87	\$ 51,985.46	\$ 48,679.88	\$ 52,373.66	\$ 30,929.78	\$ 35,197.33	\$ 153,133.67						\$ 403,483.65			
		Amount Due	\$ 5,055.07	\$ 8,243.76	\$ 7,745.49	\$ 8,350.49	\$ 4,816.22	\$ 5,497.81	\$ 21,661.82						\$ 61,370.66			
	La Trattoria	Revenues	\$ 48,938.24	\$ 44,794.67	\$ 41,030.58	\$ 48,323.92	\$ 38,777.90	\$ 38,238.81	\$ 37,523.92						\$ 297,628.04			
		Amount Due	\$ 5,383.21	\$ 4,927.41	\$ 4,513.36	\$ 5,315.63	\$ 4,265.57	\$ 4,206.27	\$ 4,127.63						\$ 32,739.08			
	Comida Buena	Revenues	\$ 334,122.35	\$ 306,191.37	\$ 315,305.46	\$ 400,549.10	\$ 311,092.23	\$ 295,140.79	\$ 282,806.73						\$ 2,245,208.03			
		Amount Due	\$ 36,753.46	\$ 33,681.05	\$ 34,683.60	\$ 44,060.40	\$ 34,220.15	\$ 32,465.49	\$ 31,108.74						\$ 246,972.89			
	Tia JuanitasPronto	Revenues	\$ 195,589.70	\$ 186,016.64	\$ 193,331.53	\$ 225,777.29	\$ 193,466.24	\$ 191,744.48	\$ 167,256.04						\$ 1,353,181.92			
		Amount Due	\$ 21,514.87	\$ 20,461.83	\$ 21,266.47	\$ 24,835.50	\$ 21,281.29	\$ 21,091.89	\$ 18,398.16						\$ 148,850.01			
	Vending machine	Revenues	\$ 5,883.38	\$ 5,685.76	\$ 3,517.53	\$ 4,686.27	\$ 4,066.31	\$ 3,012.77	\$ 3,699.55						\$ 30,551.57			
		Amount Due	\$ 588.34	\$ 568.58	\$ 351.75	\$ 468.63	\$ 406.63	\$ 301.28	\$ 369.96						\$ 3,055.17			
Fresquez '08 - Gross Revenue Sum			\$ 937,685.81	\$ 885,094.00	\$ 911,952.43	\$ 1,110,187.92	\$ 882,486.34	\$ 878,523.09	\$ 1,003,545.86	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,609,475.45	56.32%	20.51%	
Fresquez '08 - Amount Due Sum			\$ 110,496.63	\$ 105,355.79	\$ 108,595.47	\$ 131,749.83	\$ 104,011.90	\$ 104,613.39	\$ 123,631.41	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 788,454.42			
Black Mesa	Main Bakery	Revenues																
		Amount Due																
	Concourse A	Revenues	\$ 231,179.26	\$ 231,544.84	\$ 234,628.92	\$ 285,361.55	\$ 245,341.26	\$ 240,404.18	\$ 214,076.37						\$ 1,682,536.38			
		Amount Due	\$ 25,429.72	\$ 25,469.93	\$ 25,809.18	\$ 31,389.77	\$ 26,987.54	\$ 26,444.46	\$ 23,548.40						\$ 185,079.00			
	Vending machines	Revenues													\$ -			
		Amount Due													\$ -			
	Catering	Revenues													\$ -			
		Amount Due													\$ -			
	Ice Delivery	Revenues													\$ -			
		Amount Due													\$ -			
Black Mesa - Gross Revenue Sum			\$ 231,179.26	\$ 231,544.84	\$ 234,628.92	\$ 285,361.55	\$ 245,341.26	\$ 240,404.18	\$ 214,076.37	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,682,536.38	14.34%	8.44%	
Black Mesa - Amount Due Sum			\$ 25,429.72	\$ 25,469.93	\$ 25,809.18	\$ 31,389.77	\$ 26,987.54	\$ 26,444.46	\$ 23,548.40	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 185,079.00			
TOTAL SUM OF GROSS REVENUES			\$ 1,753,085.43	\$ 1,682,752.85	\$ 1,728,971.69	\$ 2,066,932.24	\$ 1,674,596.03	\$ 1,594,237.09	\$ 1,235,489.93	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,736,065.26	100.00%	11.34%	
TOTAL SUM OF AMOUNT DUE			\$ 214,365.28	\$ 207,838.95	\$ 213,771.67	\$ 253,783.09	\$ 205,034.59	\$ 196,080.89	\$ 149,597.85	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,440,472.32			

Change from FY23 - By month
 Change from FY23 - YTD

 Change from FY19 - By month
 Change from FY19 - YTD

14.61%	-	11.48%	-	8.50%	-	14.34%	-	13.71%	-	9.37%	-	5.56%	-	-	-	-	-
14.61%	-	13.06%	-	11.49%	-	12.29%	-	12.55%	-	12.06%	-	11.34%	-	-	-	-	-
3.62%	-	-0.54%	-	9.90%	-	14.95%	-	13.35%	-	12.05%	-	5.27%	-	-	-	-	-
3.62%	-	1.54%	-	4.19%	-	7.06%	-	8.19%	-	8.76%	-	8.38%	-	-	-	-	-

Reconciled with ABRM 02/27/24 MS