

**ALBUQUERQUE INTERNATIONAL SUNPORT**

Food Concessions

Market Share and Change Over Prior Year / Month

Fiscal Year 2024

Tenant	Type	Data	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Grand Total	YTD Mkt Share	Change Prior Yr	
	Keva Juice	Revenues	\$ 115,038.07	\$ 96,376.48	\$ 91,471.44	\$ 104,802.86	\$ 91,540.45	\$ 72,627.51	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 571,856.81			
		Amount Due	\$ 12,654.19	\$ 10,601.41	\$ 10,061.86	\$ 11,528.31	\$ 10,069.45	\$ 7,989.03	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 62,904.25		
	Rio Grande Brew Pub & Grill	Revenues	\$ 469,182.29	\$ 469,737.53	\$ 490,918.90	\$ 566,579.91	\$ 455,227.98	\$ 402,682.31	\$ 17,867.70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,872,196.62		
		Amount Due	\$ 65,784.75	\$ 66,411.81	\$ 69,305.17	\$ 79,115.18	\$ 63,965.70	\$ 57,034.02	\$ 2,418.04	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 404,034.67		
<b>Fresquez '11 - Gross Revenue Sum</b>			\$ 584,220.36	\$ 566,114.01	\$ 582,390.34	\$ 671,382.77	\$ 546,768.43	\$ 475,309.82	\$ 17,867.70	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,444,053.43	17.77%	-44.20%	
<b>Fresquez '11 - Amount Due Sum</b>			\$ 78,438.94	\$ 77,013.22	\$ 79,367.03	\$ 90,643.49	\$ 74,035.15	\$ 65,023.05	\$ 2,418.04	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 466,938.92		
<b>Fresquez (2008 contract)</b>	Panda Express	Revenues	\$ 132,015.72	\$ 122,643.91	\$ 118,612.33	\$ 138,282.98	\$ 125,164.74	\$ 117,501.55	\$ 107,073.08	\$ 100,273.13	\$ 132,072.32	\$ 127,212.98	\$ 143,143.03	\$ 144,828.24	\$ 1,508,824.01			
		Amount Due	\$ 14,521.73	\$ 13,490.83	\$ 13,047.36	\$ 15,211.13	\$ 13,768.12	\$ 12,925.17	\$ 11,778.04	\$ 11,030.04	\$ 14,527.96	\$ 13,993.43	\$ 15,745.73	\$ 15,931.11	\$ 165,970.65			
	Schlotzsky's	Revenues	\$ 92,272.93	\$ 74,790.72	\$ 91,585.44	\$ 121,002.66	\$ 85,312.25	\$ 90,476.37	\$ 100,106.90	\$ 106,647.23	\$ 137,441.92	\$ 139,599.75	\$ 162,412.58	\$ 149,762.49	\$ 1,351,411.24			
		Amount Due	\$ 10,150.02	\$ 8,226.98	\$ 10,074.40	\$ 13,310.29	\$ 9,384.35	\$ 9,952.40	\$ 11,011.76	\$ 11,731.20	\$ 15,118.61	\$ 15,355.97	\$ 17,865.38	\$ 16,473.87	\$ 148,655.23			
	Route 66	Revenues	\$ 97,679.62	\$ 92,985.47	\$ 99,889.68	\$ 119,192.04	\$ 93,676.89	\$ 107,210.99	\$ 151,945.97	\$ 169,834.47	\$ 210,157.91	\$ 207,042.62	\$ 233,650.22	\$ 193,382.87	\$ 1,776,648.75			
		Amount Due	\$ 16,529.93	\$ 15,755.35	\$ 16,913.04	\$ 20,197.76	\$ 15,869.58	\$ 18,173.08	\$ 25,175.30	\$ 28,138.75	\$ 34,848.67	\$ 34,312.83	\$ 38,773.30	\$ 31,983.32	\$ 296,670.91			
	Watch	Revenues	\$ 31,183.87	\$ 51,985.46	\$ 48,679.88	\$ 52,373.66	\$ 30,929.78	\$ 35,197.33	\$ 153,133.67	\$ 185,322.72	\$ 251,331.85	\$ 223,328.62	\$ 259,412.91	\$ 245,020.09	\$ 1,567,899.84			
		Amount Due	\$ 5,055.07	\$ 8,243.76	\$ 7,745.49	\$ 8,350.49	\$ 4,816.22	\$ 5,497.81	\$ 21,661.82	\$ 26,137.72	\$ 35,069.64	\$ 31,546.00	\$ 36,656.23	\$ 34,493.99	\$ 225,274.24			
	La Trattoria	Revenues	\$ 48,938.24	\$ 44,794.67	\$ 41,030.58	\$ 48,323.92	\$ 38,777.90	\$ 38,238.81	\$ 37,523.92	\$ 33,957.30	\$ 45,967.50	\$ 46,132.84	\$ 50,646.76	\$ 50,860.88	\$ 525,193.32			
		Amount Due	\$ 5,383.21	\$ 4,927.41	\$ 4,513.36	\$ 5,315.63	\$ 4,265.57	\$ 4,206.27	\$ 4,127.63	\$ 3,735.30	\$ 5,056.43	\$ 5,074.61	\$ 5,571.14	\$ 5,594.70	\$ 57,771.26			
	Comida Buena	Revenues	\$ 334,122.35	\$ 306,191.37	\$ 315,305.46	\$ 400,549.10	\$ 311,092.23	\$ 295,140.79	\$ 282,806.73	\$ 265,114.76	\$ 329,961.45	\$ 327,464.43	\$ 373,407.13	\$ 348,536.79	\$ 3,889,692.59			
		Amount Due	\$ 36,753.46	\$ 33,681.05	\$ 34,683.60	\$ 44,060.40	\$ 34,220.15	\$ 32,465.49	\$ 31,108.74	\$ 29,162.62	\$ 36,295.76	\$ 36,021.09	\$ 41,074.78	\$ 38,339.05	\$ 427,866.19			
	Tia JuanitasPronto	Revenues	\$ 195,589.70	\$ 186,016.64	\$ 193,331.53	\$ 225,777.29	\$ 193,466.24	\$ 191,744.48	\$ 167,256.04	\$ 154,340.61	\$ 182,993.53	\$ 184,657.40	\$ 225,031.61	\$ 206,427.03	\$ 2,306,632.10			
		Amount Due	\$ 21,514.87	\$ 20,461.83	\$ 21,266.47	\$ 24,835.50	\$ 21,281.29	\$ 21,091.89	\$ 18,398.16	\$ 16,977.47	\$ 20,129.29	\$ 20,312.31	\$ 24,753.48	\$ 22,706.97	\$ 253,729.53			
	Vending machine	Revenues	\$ 5,883.38	\$ 5,685.76	\$ 3,517.53	\$ 4,686.27	\$ 4,066.31	\$ 3,012.77	\$ 3,699.55	\$ 3,780.05	\$ 4,595.48	\$ 5,318.83	\$ 5,613.43	\$ 5,817.26	\$ 55,676.62			
		Amount Due	\$ 588.34	\$ 568.58	\$ 351.75	\$ 468.63	\$ 406.63	\$ 301.28	\$ 369.96	\$ 378.01	\$ 459.55	\$ 531.88	\$ 561.34	\$ 581.73	\$ 5,567.68			
<b>Fresquez '08 - Gross Revenue Sum</b>			\$ 937,685.81	\$ 885,094.00	\$ 911,952.43	\$ 1,110,187.92	\$ 882,486.34	\$ 878,523.09	\$ 1,003,545.86	\$ 1,019,270.27	\$ 1,294,521.96	\$ 1,260,757.47	\$ 1,453,317.67	\$ 1,344,635.65	\$ 12,981,978.47	66.99%	36.45%	
<b>Fresquez '08 - Amount Due Sum</b>			\$ 110,496.63	\$ 105,355.79	\$ 108,595.47	\$ 131,749.83	\$ 104,011.90	\$ 104,613.39	\$ 123,631.41	\$ 127,291.11	\$ 161,505.89	\$ 157,148.12	\$ 181,001.38	\$ 166,104.74	\$ 1,581,505.66			
<b>Black Mesa</b>	Main Bakery	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	Concourse A	Revenues	\$ 231,179.26	\$ 231,544.84	\$ 234,628.92	\$ 285,361.55	\$ 245,341.26	\$ 240,404.18	\$ 214,076.37	\$ 225,319.23	\$ 239,245.68	\$ 234,737.89	\$ 285,096.40	\$ 285,626.07	\$ 2,952,561.65			
		Amount Due	\$ 25,429.72	\$ 25,469.93	\$ 25,809.18	\$ 31,389.77	\$ 26,987.54	\$ 26,444.46	\$ 23,548.40	\$ 24,785.12	\$ 26,317.02	\$ 25,821.17	\$ 31,360.60	\$ 31,418.87	\$ 324,781.78			
	Vending machines	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	Catering	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	Ice Delivery	Revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
		Amount Due	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Black Mesa - Gross Revenue Sum</b>			\$ 231,179.26	\$ 231,544.84	\$ 234,628.92	\$ 285,361.55	\$ 245,341.26	\$ 240,404.18	\$ 214,076.37	\$ 225,319.23	\$ 239,245.68	\$ 234,737.89	\$ 285,096.40	\$ 285,626.07	\$ 2,952,561.65	15.24%	15.09%	
<b>Black Mesa - Amount Due Sum</b>			\$ 25,429.72	\$ 25,469.93	\$ 25,809.18	\$ 31,389.77	\$ 26,987.54	\$ 26,444.46	\$ 23,548.40	\$ 24,785.12	\$ 26,317.02	\$ 25,821.17	\$ 31,360.60	\$ 31,418.87	\$ 324,781.78			
<b>TOTAL SUM OF GROSS REVENUES</b>			\$ 1,753,085.43	\$ 1,682,752.85	\$ 1,728,971.69	\$ 2,066,932.24	\$ 1,674,596.03	\$ 1,594,237.09	\$ 1,235,489.93	\$ 1,244,589.50	\$ 1,533,767.64	\$ 1,495,495.36	\$ 1,738,414.07	\$ 1,630,261.72	\$ 19,378,593.55	100.00%	6.18%	
<b>TOTAL SUM OF AMOUNT DUE</b>			\$ 214,365.28	\$ 207,838.95	\$ 213,771.67	\$ 253,783.09	\$ 205,034.59	\$ 196,080.89	\$ 149,597.85	\$ 152,076.24	\$ 187,822.91	\$ 182,969.30	\$ 212,362.00	\$ 197,523.61	\$ 2,373,226.38			

Change from FY23 - By month

14.61% 11.48% 8.50% 14.34% 13.71% 9.37% 5.56% -0.01% -0.16% -1.20% 3.35% -5.94%

Change from FY23 - YTD

14.61% 13.06% 11.49% 12.29% 12.55% 12.06% 11.34% 10.14% 8.95% 7.91% 7.45% 6.18%

Change from FY19 - By month

3.62% -0.54% 9.90% 14.95% 13.35% 12.05% 5.27% 7.30% 5.63% 4.73% 7.89% -4.76%

Change from FY19 - YTD

3.62% 1.54% 4.19% 7.06% 8.19% 8.76% 8.38% 8.27% 7.99% 7.67% 7.70% 6.52%

Reconciled with ABRM 07/29/24 MS