

Airport Advisory Board Meeting

Meeting Minutes

Location: Aviation Department Conference Room, 3rd Floor

Administrative offices **Date**: March 20, 2025

Attendees

Board Members Aviation Department Other

Marc Limmany, Richard McCurley Chair(remote) Gary Gilliard Nalleli Reyes Garcia, Vice Brian Boyd Manny Manriquez Chair Fred DeGuio Myrna Marquez Dayan Hochman Vigil Leah Black (absent) Yvette Garcia George Slad (absent) **David Galdony** Jon Word (remote) Matthew Montoya Mary Weinburg (absent) John Stephens

Tim Gorman (remote) Anthony Gallegos Matt Olguin (Cutter Aviation)

Minutes

Randie Guthrie

- 1. Call to Order/Roll Call
 Chair Limmany called the meeting to Order at 9:02 a.m. He then determined that a quorum was present.
- 2. Approval of Agenda or Changes/Additions Chair Limmany requested a motion to approve the agenda for the March 20, 2025, meeting. Vice-Chair Reyes Garcia moved, and Member DeGuio seconded. The motion passed
- 3. Approval of Minutes
 Chair Limmany requested a motion to approve the minutes
 from the February 20, 2025, meeting. Member Word
 moved, and Vice-Chairman Reyes Garcia seconded. The
 motion passed.
- 4. Director's Report
 - Announcements

- On March 3rd, the Sunport team participated in Aerospace and Aviation Day at the Roundhouse.
- This week started the beginning of Spring Break passenger traffic.
- Sunport Revenue Year-to-date comparison of FY25 to FY24 for the January reporting period
- Concessions Program
 - o Retail
 - Year to Date Down -36.88%
 - o Food & Beverages
 - Year to Date Down -16.4 %
- Other Non-Aeronautical
 - On-Airport Parking
 - Year to Date Up 5.2%
 - o Off-Airport Parking
 - Year to Date Up 7.19%
 - o Rental Car
 - Year to Date Up 2%
 - o Rideshare
 - Year to Date Up 16.7%
 - o Cargo
 - Year to Date Down 2.0%
- Landside Project Updates
 - o Passenger Boarding Bridges Project
 - Phase B, B4 has been completed.
 Work on B6 bridges has started.
 - Cell Phone Lot Relocation The new location will be on Sunport Loop, adjacent to the Sheraton Hotel.
 - Targeting completion is scheduled to open for March 2025
 - o Monument Signage − Sunport Blvd., I-25/Yale Blvd / Girard.
 - Under construction
 - o Sunport Blvd. Pavement
 - .90% design in progress. The target to start the project is April 2025
 - o Centralized Baggage System \$40 Million Project
 - Kick-off meetings were held.
 - Old Terminal Exterior Renovation Underway
 - Repainting, Stucco work, window glazing, vigas replacement, and sidewalk/entrance walkway work.
 - Completion targeted for March 2025
 - Concessions Storage Support Expansion \$2M

- Construction underway
- Overflow Parking Lot
 - Bid is under review.

5. Department Updates

- Brian Boyd reports on air traffic and Sunport updates.
 - Total operations at DEII for February were 4282, below 1.2%. 5-year rolling average for the month.
 - DEII Operations is at 7603, 10.6% below the 5-year rolling average.
 - DEII GA Terminal Design underway
 - DEII Tower Upgrades awarded
 - DEII TWY A Upgrades awarded
 - TWY B Seal and Edge drains start April 21st.
 - Total Operations at Sunport for January was 10967, which is 3.7% below the 5-year rolling average for the month
 - Year to Date, Operations are at 10967, 3.7% below the 5-year rolling average.
 - ABQ Sunport Runway 8/26 Lighting Project is delayed. Phase 2 starts 4th week of March.
 - Runway 3/21 Lighting Project will start once Runway 8/26 is complete.
 - Planning continues for KAFB Airshow May 30th -June 1, 2025.

• Manny Manriquez, Deputy Director

- Manny gave a brief update on the Mesa Film Studios; it went through the site plan Engineering, procurement, and Construction (EPC) process last year and was approved by the EPC with a 7 to 1 vote; five individuals appealed that approval. Based on the appeal, the case went to the endearing officer, who recommended that the City Council retract the approval that the EPC ratified for the sight plan. City Council took up the recommendation given and voted 8-1 to reject the recommendation, which now will go to a whole city council meeting, which will take place on Monday, April 7th, for a full hearing.
- Dream of Flight updates: The team is wrapping up the core scope, which should be done by the end of April.

- An Albuquerque Journal special insert will be published in mid-April to showcase all the stories and projects unfolding at the Sunport.
- Gary Gilliard, Deputy Director, provides an update on the Concession Program opening Timelines and performance measurements.
 - The new Food Hall with New Restaurants has been open since December 16, 2024. We aim to have all restaurants open by Balloon Fiesta.
 - Indian Pueblo Kitchen and Cheese & Coffee New Mexico Pinon Coffee restaurants are opening in Spring 2025. Steel Bender, Laguna Burger, Frank's Famous Chicken & Waffles, and Sadie's restaurants are opening sometime in Fall 2025. Burque Brewery, Taos Peaks, and Buffalo Wings are set to open in May 2026.
 Ascend ABQ Retail Kiosks will arrive on July 4, 2025. We had 50 applicants, but we will narrow it down to nine retail merchants. The first local retailer is set to open before Memorial Day. Interviews will be held soon. Please watch the ABO
 - https://www.youtube.com/watch?v=lLEi_-eFmUA
 - Gary gave a brief update on the Street Price Audit report, which is contracted by an outside vendor, CXE, Ince. To perform quarterly audits throughout the year. (See slides for more details)

Ascend program overview video to learn more

about Sunport's Ascend program.

Gary Gillard provided updates on behalf of Dan Jiron, Development Manager, who reviewed Air Service. The number of seats is up 2.2% from last year. There are more flights and the same number of destinations. Passenger traffic has decreased from the previous year. Enplanements and Deplanements are flat year to date over last year. Southwest Airlines service reminder: BNA service is currently for sale and commences April 8th. United Airlines, Washington Dulles service begins May 22, 2025. Delta Airlines' sluggish performance to LAX and all other destinations is performing well. American Airlines ORD load factor at 91%. It will continue to make a case for additional frequency. Spirit Airlines' load factor improved with fewer weekly flights in January (4). Back up daily for March and then to two weekly flights in April. Sun Country Airlines' seasonal service resumes on June 20, 2025. Alaska Airlines has the highest load factor of all

airlines at ABQ, at around 87%. JetBlue seasonal service will resume on April 30, 2025. Advance Airline Angel Fire flights are shown for sale through August, but performance is sluggish.

- Member DeGuio has reported on air service updates for the past 6 months. (Please see attachment.)
- 6. Subcommittee Updates
 - Chair Limmany will send out an updated spreadsheet of the subcommittee to the Board.
- 7. Old Business
 - a. None.
- 8. New Business
 - a. None.
- 9. Board Input:
 - Chair Limmany asked if the Advisory Board members were invited to Sunport's event, Run the Runway. He also asked if we were promoting the event to the public. Leah Black's response was yes, we are, posting on our website and through social media.
 - Member DeGuio asked about updates to new Board members. Director McCurley said he would conduct interviews and make recommendations in the upcoming months.
- 10. Next Meeting Date: Thursday, May 15, 2025, at ABQ Sunport Aviation Large Conference Room
- 11. Chair Limmany requested a motion to adjourn the meeting. Vice-Chair Reyes Garcia moved, and Member DeGuio seconded. The motion passed Meeting Adjourned at 9:45 a.m.