



# Albuquerque International Sunport

## Concession Revenue

### September 2025

Last Update: 11/12/2025  
Finance Division

| CONCESSION                          | September 2025       | September 2024       | % CHANGE    | FY26 YTD             | FY25 YTD             | % CHANGE YTD |
|-------------------------------------|----------------------|----------------------|-------------|----------------------|----------------------|--------------|
| FOOD & BEVERAGE                     | \$ 1,864,636         | \$ 1,599,777         | 16.6%       | \$ 5,496,554         | \$ 4,854,212         | 13.2%        |
| RETAIL                              | \$ 365,227           | \$ 610,117           | -40.1%      | \$ 952,036           | \$ 1,911,115         | -50.2%       |
| ALTERNATIVE TRANSPORTATION SERVICES | \$ 242,250           | \$ 223,916           | 8.2%        | \$ 692,158           | \$ 649,863           | 6.5%         |
| OFF-AIRPORT PARKING                 | \$ 844,765           | \$ 843,471           | 0.2%        | \$ 2,601,660         | \$ 2,644,035         | -1.6%        |
| CAR RENTAL                          | \$ 11,397,289        | \$ 11,420,920        | -0.2%       | \$ 35,279,381        | \$ 36,057,864        | -2.2%        |
| RIDE SHARE                          | \$ 94,975            | \$ 66,062            | 43.8%       | \$ 266,010           | \$ 187,524           | 41.9%        |
| <b>TOTAL CONCESSION</b>             | <b>\$ 14,809,143</b> | <b>\$ 14,764,263</b> | <b>0.3%</b> | <b>\$ 45,287,799</b> | <b>\$ 46,304,612</b> | <b>-2.2%</b> |

| FOOD & BEVERAGE                                  | September 2025      | September 2024      | % CHANGE     |
|--------------------------------------------------|---------------------|---------------------|--------------|
| Black Mesa                                       | \$ 50,748           | \$ -                | -            |
| Dunkin'                                          | \$ 140,109          | \$ -                | -            |
| Flavor of New Mexico                             | \$ 227,531          | \$ -                | -            |
| Illy Coffee (Prepango)                           | \$ 4,009            | \$ 7,109            | -43.6%       |
| Panda Express                                    | \$ 172,792          | \$ -                | -            |
| Rush of Prana                                    | \$ 109,106          | \$ -                | -            |
| Cheese and Coffee                                | \$ 240,528          | \$ -                | -            |
| Teller                                           | \$ 186,075          | \$ -                | -            |
| Indian Pueblo Kitchen                            | \$ 160,893          | \$ -                | -            |
| NM Piñon                                         | \$ 277,921          | \$ -                | -            |
| Fresquez & Black Mesa (Prior Concession Program) | \$ 294,923          | \$ 1,592,669        | -81.5%       |
| <b>GRAND TOTAL</b>                               | <b>\$ 1,864,636</b> | <b>\$ 1,599,777</b> | <b>16.6%</b> |

| RETAIL                            | September 2025    | September 2024    | % CHANGE    |
|-----------------------------------|-------------------|-------------------|-------------|
| El Mercado                        | \$ 86,194         | \$ 93,577         | -8%         |
| Hudson (Prior Concession Program) | \$ -              | \$ 516,540        | -100%       |
| Marshall Retail Group             | \$ 220,708        | \$ -              | -           |
| Ascend Program                    | \$ 58,324         | \$ -              | -           |
| <b>GRAND TOTAL</b>                | <b>\$ 365,227</b> | <b>\$ 610,117</b> | <b>-40%</b> |

| OFF-AIRPORT PARKING % REVENUE  | September 2025    | September 2024    | % CHANGE    |
|--------------------------------|-------------------|-------------------|-------------|
| Airport Parking (Key Holdings) | \$ 490,504        | \$ 493,305        | -0.6%       |
| Fast Park & Relax              | \$ 284,098        | \$ 279,777        | 1.5%        |
| Park & Shuttle                 | \$ 70,164         | \$ 70,389         | -0.3%       |
| <b>GRAND TOTAL</b>             | <b>\$ 844,765</b> | <b>\$ 843,471</b> | <b>0.2%</b> |

| CAR RENTAL REVENUE     | September 2025       | September 2024       | % CHANGE     |
|------------------------|----------------------|----------------------|--------------|
| Avis Budget Car Rental | \$ 3,792,978         | \$ 3,485,235         | 8.8%         |
| EAN Holdings, LLC      | \$ 3,978,622         | \$ 3,936,155         | 1.1%         |
| Hertz                  | \$ 2,561,250         | \$ 2,968,793         | -13.7%       |
| NM Rental Car          | \$ 502,051           | \$ 378,738           | 32.6%        |
| Sixt Rent a Car, LLC   | \$ 562,389           | \$ 652,000           | -13.7%       |
| <b>GRAND TOTAL</b>     | <b>\$ 11,397,289</b> | <b>\$ 11,420,920</b> | <b>-0.2%</b> |

| CAR RENTAL TRANSACTION DAYS | September 2025 | September 2024 | % CHANGE     |
|-----------------------------|----------------|----------------|--------------|
| Avis Budget Car Rental      | 54,787         | 55,225         | -0.8%        |
| EAN Holdings, LLC           | 68,273         | 64,932         | 5.1%         |
| Hertz                       | 42,202         | 53,252         | -20.8%       |
| NM Rental Car               | 9,002          | 8,235          | 9.3%         |
| Sixt Rent a Car, LLC        | 8,220          | 10,543         | -22.0%       |
| <b>GRAND TOTAL</b>          | <b>182,484</b> | <b>192,187</b> | <b>-5.0%</b> |

| ALTERNATIVE TRANSPORTATION SERVICES | September 2025    | September 2024    | % CHANGE    |
|-------------------------------------|-------------------|-------------------|-------------|
| Go Rentals                          | \$ 18,466         | \$ 21,273         | -13.2%      |
| Turo                                | \$ 223,784        | \$ 202,643        | 10.4%       |
| <b>GRAND TOTAL</b>                  | <b>\$ 242,250</b> | <b>\$ 223,916</b> | <b>8.2%</b> |

| RIDE SHARE                 | DROP OFFS & PICK UPS | % FEE PAID TO COA | FY26 YTD          | FY25 YTD          | % CHANGE YTD |
|----------------------------|----------------------|-------------------|-------------------|-------------------|--------------|
| Lyft                       | 12,253               | \$ 30,633         | \$ 85,098         | \$ 54,086         | 57.3%        |
| Rasier (Uber Technologies) | 25,737               | \$ 64,343         | \$ 180,913        | \$ 133,438        | 35.6%        |
| <b>GRAND TOTAL</b>         | <b>37,990</b>        | <b>\$ 94,975</b>  | <b>\$ 266,010</b> | <b>\$ 187,524</b> | <b>41.9%</b> |



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| FBO (FUEL - GALLONS) | September 2025 | September 2024 | % CHANGE |
|----------------------|----------------|----------------|----------|
| Atlantic Aviation    | 115,159        | 106,195        | 8.4%     |
| Bode I               | 19,388         | 30,469         | -36.4%   |
| Bode II              | 19,388         | 30,469         | -36.4%   |
| Cutter               | 166,950        | 159,043        | 5.0%     |
| GRAND TOTAL          | 320,886        | 326,177        | -1.6%    |